



PACIFIC NORTHWEST
Salmon Center

PNWSC Board Minutes
4:30 – 6:30 pm @ Pacific NW Salmon Center Property
August 12, 2009

Directors Present:

Fred Barrett	Al Adams	Leslie Krueger	Sue Patnude
David Petersen	Bill Portuese	Neil Werner	

Director Emeritus: Bob Hager

Directors absent:

John Burgess	Mike Henderson	Paul Hirsch	Larry Peck
Bill Portuese	Jay Saucedo		

Staff: Michelle Hori

Guests: Tim King and Jeff Sterling. Herb Gerhardt. Doris Small, WDFW.

Call Meeting to Order: Chair

The meeting was called to order by Fred Barrett at 4:30 pm.

Roll Call: Secretary

The President called the roll. Late arrivals gave us: We do have a quorum.

Minutes Approval: Secretary

The minutes of the June and July meetings were approved.

Financial Reports: Treasurer/Staff

The financial reports for June and July were approved Staff will contact Sue with info re: line 1610 discrepancy between June July..

Public Comment: Welcome to Tim and Jeff of AFCI. Jeff – Don Stewart of AFT is getting excited to support the project. Rob McDaniel of Ruckleshaus center WSU will run AFCI thing up to dean. Under impression WSU Extension was working with us in Farm Plan. Not yet, but Bob Simmons did testify yesterday. Bill Shelfstahl? in PA at Extension and happy about deals in PA not sure how this affects us but shows interest from Extension service for these types of projects.. Jeff Morris of Mt Vernon politician met with and discussed PNWSC and other projects Housing and building commission has power when it comes to binding issues and non profits. Would facilitate Mtg w/ finance organizations and high level staff to discuss funding for projects. Can finance facilities not having to do with housing. We need to work on financial component of AFCI budget. Now that we have farm plan draft we will refine that to get dollar figures to work into budget. What are our next steps to finalize financials? Work with Neil to line out enterprises. Hope to have some figs this next week. Lee Patterson was with USDA and has worked with their various funding tools. Lee needs more data to run model. Ball is in our court. TIM: Fin model is: as a lot of input, what are uses, how paid back, in what way? As run model, run various options through and will get option packages to run past the board. Live model and changes with us. When we get

Approval Items:

Board Member Jay Saucedo – has submitted his resignation. It was moved and seconded. Discussion: Was involved in building eco friendly homes in Shelton and lived there but with recession has gone back to West Seattle and now is not as available to participate. Has left us with other ideas on how to reduce our carbon footprint. Al – had resource that could be valuable to SC in Green Zone energy and construction of the farm. If he was to return to area we should look at bringing him back and reinstating him. Agreed. Could he recommend anyone else? Staff will follow up on that. Fred read email from Jay that described useful technologies. Staff will research and enter into our files. Jay continues to be a good resource. Motion approved unanimously. Request to Board to fill those two spots.

Facility/Campus Name – The Farm at Water's Edge. Not changing name of PNWSC discussion ensued. Water's Edge is simple and short and sounds classy. Herb suggested the salmon Complex but Neil explained that we were trying to get away from having salmon in the name of the campus so as not to alienate partners. The Farm may stigmatize us in the same manner.

USDA Funding may be looked at more favorably with the word The Farm in there. Already calling it the Farm. It's up to us to tell people what the center is. Motion to name campus The Farm at Waters Edge. Discussion? No. 6 ayes and one nay. Approved.

Discussion Items: President

Special Use Hearing – HE was Phil Albrecht. Allen from County said we were good and within regs but communication from Ken VB that we were not including information about our project based on info in an HCSEG grant app to SRFB for WDFW property. He was requesting decision postponed until more info gathered. After our chance to explain with atty and fred and neil speaking it was clarified that they are independent projects and non related and should not be considered together. There was no reason to include WDFW project with our SEPA. HE said he was going to review SEPA regs to make sure that he wasn't missing something and we needed to do further stuff for it then would try to rule one week after that to stay within the original ruling period of 2 weeks. The feeling in the room that things will go our way and we should know the ruling within 2 weeks. List those that testified. Good job getting people there to testify to the right thing.

Property Update: Have gone thru iteration of estimate for renovations. Have an acceptable version. Do we have plans for a capital funds account? For long term maintenance of property and systems. Sue and neil have just had discussion about profit and financial models and will be forming a finance subcommittee to look at 2010 and beyond. Past feasibility studies have shown. Capital facilities plan 20 years out. Staff will set up subcommittee meeting to discuss.

Farm Plan: MCD has submitted a draft plan which has been distributed, please review. Distributed to Board. Talks about what we have, the value of what we have and what we can do with it. We can almost quadruple value of the hay now with irrigation and soil supplementation. Plan discusses other crops possible such as blueberries that can be more lucrative. We are looking to farm about 25 acres on our side. Main drainage will remain. Other old ditches will be filled to reclaim farmland. Could also raise other crops in hoop houses. Can raise Alpacas. (Dave SUND is good resource). We will look at timing of these things. Looking at 500K annual revenue from farm, need about 60-70K for loan payback with USDA. Instead of using stormwater to educate people about water quality, use farm production. Can do aquaponics in tanks and water from fish tank fertilizes plants, is filtered and cleaned and recycled then can sell fish. Farm plan is guide for us and then we can work with orgs like extension to figure out best way to do this and maximize our opportunities. Doris – any thought to native plants and restoration areas? Yes – always an option. Does SC run farm? Yes, we will have to hire folks. Could teach small farm management programs with extension office at the site. Bob can you be on our budget committee? Yes.

Fundraising Committee - President: Communications: Admin

Fundraising Staff: Leslie has a resume from Amanda Rushforth. Reviewed with Board and mentioned she has discussed a potential fundraising position with the SC. Leslie took her by the SC and gave her a Farm tour. She doesn't have any fundraising experience but does have a lot of events experience. Currently enrolled in class at UW so not sure about her availability. Have her qualifications been compared with the job description we had developed? Mike and Bill have been working on this. Question is do we hire someone from this side with connections here or from the other side(Seattle) with connections there? But job is here or telecommute? Have we considered a fundraising organization to maybe set up a program then hire a director to manage it?

How is AFCL working for us? AFCL is working with orgs and politicians pushing SC and trying to find funding and other partners that could help fund the center, be our partners. (Public facing side). Then also working with staff on business financial model which will become submissible for grant funding etc. If they went away would there be any negative impact on SC? Only that we don't have two free salespeople running around on our behalf. Could we get written progress report from them? Board could be better at communicating with each other. Staff is very busy right now dealing with SUP and Bldg permit and is focused on getting ourselves into building. Once that is over we can focus on other things.

Membership structure – a list of ideas was distributed. Let's circulate ideas and start thinking about it. We now have a name and soon will have a place so we need to get going.

PUD Package – Credits!!

Communications – Admin

All announced Tori's open house. Next Board meeting is September 9 and all future meetings will be here at the Farm.

Add Conversation with Neil "Director's Report" "Managing Director's Report" to agenda.

Meeting adjourned at 6:21 pm

Submitted by Michelle Hori
For Paul Hirsch, Secretary